



**INTERNATIONAL FACTORING  
ASSOCIATION**

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## **International Factoring Association Expands Vendor Program**

**Pismo Beach, CA– April 17, 2012–** The International Factoring Association (“IFA”) today announced that six companies have joined its vendor program as preferred vendors. These companies will join over 20 vendors who are currently offering exclusive discounts or preferred services to IFA members. The IFA’s goal is to assist banks and finance companies engaged in factoring and receivable financing by providing information, training, purchasing power and serving as a resource for the community. Companies admitted as preferred vendors undergo a rigorous screening process and must satisfy IFA’s stringent qualifications, which include demonstrated industry knowledge, expertise and commitment. IFA monitors the preferred vendors to ensure that its members receive the highest possible quality of products and services.

New preferred vendors include:

**Gateway Trade Finance, LLC:** Gateway provides purchase order funding for importers, distributors, wholesalers and exporters nationwide. They will work with a client's current or prospective factor, ABL lender, bank or private lender.

**Smyyth Networks:** Smyyth provides credit-to-cash management, technology, services including credit information, analytics and credit insurance, and accounts receivable, collection, deduction management, and profit recovery. Smyyth Networks allows hundreds of major companies to exchange credit data in a virtual environment. Smyyth manages two virtual factoring groups.

**Genpact:** Genpact is a global leader in business process and technology management. Genpact has mastered the science behind improved operational performance with its Smart Enterprise Processes (SEP<sup>SM</sup>) framework, its unique science of process combined with deep domain expertise in multiple industry verticals, leading to superior business outcomes.

**Agility Recovery:** Agility Recovery is a premier provider of onsite recovery solutions across the United States and Canada. When disaster hits, Agility will be there on the scene, providing companies with any, or all, of the critical elements needed to keep a business in business: power, space, technology, connectivity.

**Tax Guard:** Tax Guard is the only tax compliance company that works with lenders to expose credit risks in real-time before it becomes public information. Unlike a traditional UCC search for federal tax liens, Tax Guard utilizes a proprietary, patent-pending process, providing due diligence and tax monitoring reports to lenders across the United States.

**Vocalocity:** Vocalocity is a cloud-based voice solutions provider with services and support designed to help businesses grow. Vocalocity ensures higher quality conversations through proprietary technology that differentiates its service from traditional Voice-Over IP (VOIP) providers.

Preferred vendors provide discounted products and services to IFA members. “We are very pleased to welcome the new vendors to our association”, said Bert Goldberg, Executive Director of the International Factoring Association. “The vendors provide critical goods and services at savings offered exclusively to IFA members. This benefit is a reflection of our commitment to provide greater purchasing power to members”.

### **About the International Factoring Association**

Headquartered in Pismo Beach, California with over 375 corporate members, the International Factoring Association is the largest association of commercial finance companies in the world. Members include factoring companies, asset based lenders and other receivables finance companies. Since 1999, the International Factoring Association has provided a forum for member organizations to meet and discuss issues and concerns, share best practices, disseminate

information and promote a single voice to the marketplace. The principal spokesperson for the factoring and receivables finance industry is the International Factoring Association's Bert Goldberg. For more information visit [www.factoring.org](http://www.factoring.org).