International Factoring
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International Factoring Association to Hold
The Law and Business of Factoring Training Program
To be held on June 7th-8th in Las Vegas

Pismo Beach, CA– May 21, 2010 – The International Factoring Association ("IFA") will hold The Law and Business of Factoring training program with Bob Zadek, Esquire, from Buchalter Nemer on June 7-8th, 2010 at the Treasure Island in Las Vegas. The IFA is the leading provider of training for the factoring industry and thousands of factoring and secured lending professionals have taken advantage of the IFA's training programs since the IFA was founded in 1999. The IFA offers various education programs taught by experts including volunteer industry instructors and industry service providers.

Bob Zadek's information-packed course - complete with a full set of superior forms he has developed - is designed to help novice and seasoned factoring professionals, attorneys, and accountants build and strengthen their factoring knowledge. His unique program devotes considerable time to revenue enhancing techniques and will increase participants' awareness of the factoring industry's challenges and opportunities. This powerfully presented program provides the opportunity to learn about the most recent and relevant legal issues in today's factoring industry. .

Some of the topics covered include:

- The Law and Business of Factoring
- Factoring Law - Usury And Bankruptcy Issues
- Latest Case Developments
- Factoring Without Recourse - What It Is - When To Do It
- Pricing Options And Issues
- Priority Issues - Where The Game Is Won And Lost
- Taking Out Another Lender - The Right Way To Do It
- Internal Revenue Service Issues
- Specific Industries To Avoid/Pursue
- Account Debtor Issues
- Assessing Account Debtor Quality
- Enforcing Claims After Default
- Additional Financial Products You Can Sell To Clients

For program details visit www.factoring.org and select the Events tab.

About the International Factoring Association

Headquartered in Pismo Beach, California and with over 350 corporate members, the International Factoring Association is the largest association of commercial finance companies in the world. Members include factoring companies, asset based lenders and other receivables finance companies. Since 1999, the International Factoring Association has provided a forum for member organizations to meet and discuss issues and concerns, share best practices, disseminate information and promote a single voice to the marketplace. The principal spokesperson for the factoring and receivables finance industry is the International Factoring Association's Bert Goldberg. For more information visit www.factoring.org.