



**INTERNATIONAL FACTORING
ASSOCIATION**

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International Factoring Association Expands 2011 Training Schedule

Pismo Beach, CA– April 11, 2011 – The International Factoring Association (“IFA”) today announced its training schedule for the remainder of 2011. The IFA is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors.

For event details or to register to attend the training programs, visit the events tab on the IFA’s website at www.factoring.org.

- June 6-7, The Law & Business of Factoring featuring instructor Bob Zadek, Esq. from Buchalter, Nemer.
- June 16-17, Human Resource for the Entrepreneurial Factor featuring instructors Mitchell Haber, Vice President of Enterprise Solutions, Bob Levinson, Esq., HR Attorney of Levinson, Arshonsky & Kurtz, David Rains, President of Commercial Finance Consultants, Mark Sinatra, President & Chairman of Staff One and Tina Terry, HR Consultant.
- July 21-22, Credit & Collections. The Art of Always Getting Paid featuring instructors Yesinne Alvarez, Vice President of Smyyth, Alex Cote, Vice President of Cortea, Brad Magill, Esq. of The Collection Law Group, Inc., Gen Merritt-Parikh, Chief Operating Officer of Allied Affiliated Funding and George Thorson, Executive Vice President of Advance Business Capital.
- August 24-26, Transportation Factoring Meeting featuring guest speaker Henry E. Seaton, Esq. of Seaton & Husk, LP and moderators Diana Clover, President of D&S Factors, Tim Valdez, Chief Lending Officer of Transportation Alliance Bank and Jason Peckham, Esq. of Tax Guard.
- October 18-19, Account Executive and Loan Officer Training featuring instructors Jay Atkins, President of First Growth Capital, Darla Auchinachie, Consultant and Mike Ullman, Esq. of Ullman & Ullman, P. A.
- October 20-21, Small Factors Workshop featuring moderators Jeff Callender, President of Dash Point Financial Services, Inc. and Ryan Jaskiewicz, President of K&L Finance Company, LLC.
- October 27-28, Sales & Marketing Training featuring instructors Thomas Siska, President & CEO of Working Capital Solutions, Inc., and Kevin O’Hare, President of Graystone Capital

The IFA is the leading provider of training for the factoring industry and thousands of factoring and secured lending professionals have taken advantage of the IFA’s instructor-led training programs and teleconferences since the IFA was founded in 1999. The IFA offers various education programs taught by experts including volunteer industry instructors and industry service providers.

About the International Factoring Association

Headquartered in Pismo Beach, California and with over 350 corporate members, the International Factoring Association is the largest association of commercial finance companies in the world. Members include factoring companies, asset based lenders and other receivables finance companies. Since 1999, the International Factoring Association has provided a forum for member organizations to meet and discuss issues and concerns, share best practices, disseminate information and promote a single voice to the marketplace. The principal spokesperson for the factoring and receivables finance industry is the International Factoring Association’s Bert Goldberg. For more information visit www.factoring.org.